

Consolidated Financial Statements

June 30, 2020 and 2019

(With Independent Auditors' Report Thereon)



KPMG LLP Two Financial Center 60 South Street Boston, MA 02111

#### **Independent Auditors' Report**

The Board of Directors Boston Foundation, Inc.:

We have audited the accompanying consolidated financial statements of Boston Foundation, Inc. and its affiliates, which comprise the consolidated statement of financial position as of June 30, 2020 and 2019, and the related consolidated statements of activities and cash flows for the years then ended, and the related notes to the consolidated financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with U.S. generally accepted accounting principles; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Boston Foundation, Inc. and its affiliates as of June 30, 2020 and 2019, and the changes in their net assets and their cash flows for the years then ended in accordance with U.S. generally accepted accounting principles.



Boston, Massachusetts November 12, 2020

## Consolidated Statements of Financial Position

## June 30, 2020 and June 30, 2019

(Dollars in thousands)

Assets	 2020	2019
Cash and cash equivalents	\$ 13,504	4,703
U.S. Treasuries	27,127	25,061
Contributions receivable, net	25	306
Program-related investments, net	20,196	17,011
Investments, at fair value	1,156,978	1,241,062
Other assets	918	950
Fixed assets, net	 3,782	4,222
Total assets	\$ 1,222,530	1,293,315
Liabilities and Net Assets		
Liabilities:		
Accounts payable and accrued liabilities	\$ 7,765	7,898
Grants payable	 1,418	2,663
Total liabilities	 9,183	10,561
Net assets:		
Without donor restrictions		
Undesignated	762,441	808,646
Designated by the Board for endowment	 24,293	25,627
Total without donor restrictions	786,734	834,273
With donor restrictions	 426,613	448,481
Total net assets	 1,213,347	1,282,754
Total liabilities and net assets	\$ 1,222,530	1,293,315

## Consolidated Statement of Activities

Year ended June 30, 2020

(Dollars in thousands)

	Without donor restrictions	With donor restrictions	Total
Revenues and investment activity: Contributions Service fees Investment returns, net Net assets released from restrictions	\$ 165,978 1,998 2,215 23,987	2,663 — (544) (23,987)	168,641 1,998 1,671
Total revenues	194,178	(21,868)	172,310
Expenses: Grants Change in split interest Salary and benefits Professional fees Meetings, conferences and travel Marketing Office expenses Technology Occupancy	215,240 499 14,497 3,762 931 652 3,503 654 1,979	     	215,240 499 14,497 3,762 931 652 3,503 654 1,979
Total expenses	241,717		241,717
Change in net assets	(47,539)	(21,868)	(69,407)
Net assets, beginning of year	834,273	448,481	1,282,754
Net assets, end of year	\$ 786,734	426,613	1,213,347

## Consolidated Statement of Activities

Year ended June 30, 2019

(Dollars in thousands)

	_	Without donor restrictions	With donor restrictions	Total
Revenues and investment activity:				
	\$	149,833	1,109	150,942
Service fees		2,461	· <u> </u>	2,461
Investment returns, net		37,224	21,710	58,934
Net assets released from restrictions	_	24,640	(24,640)	
Total revenues		214,158	(1,821)	212,337
Expenses:				
Grants		152,767	_	152,767
Change in split interest		248	_	248
Salary and benefits		13,824	_	13,824
Professional fees		4,602	_	4,602
Meetings, conferences and travel		2,249	_	2,249
Marketing		753	_	753
Office expenses		202	_	202
Technology		592	_	592
Occupancy	_	2,095		2,095
Total expenses	_	177,332		177,332
Change in net assets		36,826	(1,821)	35,005
Net assets, beginning of year	_	797,447	450,302	1,247,749
Net assets, end of year	\$	834,273	448,481	1,282,754

## Consolidated Statements of Cash Flows

## Years ended June 30, 2020 and 2019

(Dollars in thousands)

		2020	2019
Cash flows from operating activities:			
Cash received from contributions and service fees	\$	167,551	152,066
Interest and dividends received, net of fees		13,694	15,548
Annuity and beneficiary payments		(291)	(280)
Grants paid		(216,485)	(152,195)
Cash paid:		(0.044)	(5.040)
For program expenses To employees and suppliers		(6,941) (19,791)	(5,846) (18,746)
To employees and suppliers			(10,740)
Net cash used in operating activities		(62,263)	(9,453)
Cash flows from investing activities:			
Proceeds from sales of investments		276,375	299,373
Purchases of investments		(207,956)	(291,760)
Purchases of fixed assets		(18)	(654)
Net cash provided by investing activities		68,401	6,959
Cash flows from financing activities:			
Contributions restricted for long-term investments		2,663	1,109
Net cash provided by financing activities		2,663	1,109
Net change in cash and cash equivalents		8,801	(1,385)
Cash and cash equivalents, beginning of year		4,703	6,088
Cash and cash equivalents, end of year	\$	13,504	4,703
Reconciliation of change in net assets to net cash (used in)			
operating activities:	<b>c</b>	(00.407)	25.005
Change in net assets  Adjustments to reconcile change in net assets to net cash	\$	(69,407)	35,005
used in operating activities:			
Depreciation		458	435
Change in annuity and beneficiary payables		278	45
Change in grants payable		(1,245)	572
Change in contributions receivable, net		281	645
Changes in other assets and liabilities, net		(1,639)	(996)
Contributions restricted for long-term investments		(2,663)	(1,109)
Unrealized and realized net (gain) loss on investments		11,674	(44,050)
Net cash used in operating activities	\$	(62,263)	(9,453)

Notes to Consolidated Financial Statements

June 30, 2020 and 2019

#### (1) Description of the Boston Foundation

#### (a) Organization

Founded in 1915, the Boston Foundation, Inc. (the Foundation) is one of the nation's oldest and largest community foundations – a major grantmaker, partner in philanthropy, provider of information, and civic leader addressing Greater Boston's most pressing challenges.

The Foundation is a tax-exempt organization as described in Section 501(c)(3) of the Internal Revenue Code (the Code) and is generally exempt from income taxes pursuant to Section 501(a) of the Code and qualifies as a public charity under Section 170(b)(1)(A)(vi) of the Code.

The Foundation has not taken any tax positions which would have a material effect, individually or in the aggregate, upon the Foundation's consolidated financial statements. The Foundation believes it has not taken any significant uncertain tax positions or any tax positions that would jeopardize the Foundation's tax-exempt status.

The Philanthropic Initiative, Inc. (TPI), an internationally recognized provider of customized philanthropic consulting, operates as a distinct unit of the Foundation.

#### (b) Activity

As Greater Boston's community foundation, the Foundation devotes its resources to building and sustaining a vital and prosperous city and region, where justice and opportunity are extended to everyone. The Foundation's primary purposes are threefold: to make charitable grants to qualified recipients; to assist donors with their philanthropic goals; and to be a civic leader, convener, and information provider in the Boston community. The Foundation receives support directly from the public. Due to the generosity of donors, the Foundation is able to serve as a major grantmaker in Greater Boston, supporting hundreds of not-for-profit organizations that are helping to build a strong and healthy community.

#### (c) Financial Operating Model

The Foundation maintains the following groups of funds:

#### (i) Without Donor Restrictions

**Operating funds** include the core operating activities of the Foundation and its life annuities. The core operating activities of the Foundation are funded primarily by administrative fees allocated from other fund categories based upon balances. Other sources include the Foundation's annual Civic Leadership Campaign, service fees and income derived from investment of available cash balances. The Foundation's Board of Directors (the Board) approves the operating budget annually.

**Donor advised funds (DAFs)** represent donations received for which the donor specifies one or more individuals to serve as the advisor to the fund. Fund advisors can then recommend the investment of the fund in one of the Foundation's four investment pools or in other selected investment alternatives. The fund advisor also can recommend the distribution of grants to eligible charities. Grant recommendations submitted by fund advisors are paid weekly from the four investment pools after review and approval by the Foundation's management. Requests to invest

Notes to Consolidated Financial Statements

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in alternative investments generally result in agreements that limit the availability of funds for immediate grantmaking. Administrative fees are charged to DAFs quarterly based upon the greater of the average daily balance of the prior quarter or the balance at the end of the prior quarter. A pass-through fee is applied when the volume of grants paid exceeds the average daily balance.

**Program funds** represent resources allocated for the Foundation's programmatic and discretionary grantmaking activities and include the balance of funds designated by the Foundation's Board of Directors (Board) for endowment. Additional liquid resources are released each year due to the application of spending policy calculations to fund expenditures of about the same amount. The resources of these funds are distributed as grants and for direct programmatic expenses as approved by the Board.

**Other funds** include those received by the Foundation with donor intended restrictions, but for the application of variance power which results in these funds being reflected as funds without donor restrictions. Distributable income from designated endowment funds based upon applying the Foundation's spending policy formula is allocated from endowment balances annually. Grants and expenses are paid in accordance with the wishes of the donors.

**Supporting Organizations** are separate, but controlled by the Foundation, charities and are considered funds without donor restrictions due to the control retained by the Foundation through the appointment of the directors of each organization. Grants and expenditures are approved by the directors of each entity.

#### (ii) With Donor Restrictions

**Endowment funds** have been restricted by the donor to be held in perpetuity. Annually a spending policy formula is applied to the invested balance of each fund to determine the amount that is grantable. The formula referred to as the "Yale Model" combines the prior year spending amount incremented by inflation and weighted at 70% and the invested balance as of December 31 multiplied by the Board approved annual spending policy rate weighted at 30%. These calculated amounts are transferred from the invested balance to the grantmaking balance in each fund as of July 1. Administrative fees at 1.2% for discretionary and 0.95% for designated funds are calculated based upon the average of the total fund balances as of the eight quarters ending December 31. These amounts are then transferred to the relevant program and other funds.

#### (2) Summary of Significant Accounting Policies

#### (a) Basis of Presentation

The accompanying consolidated financial statements, which are presented on the accrual basis of accounting in accordance with U.S. generally accepted accounting principles (GAAP), have been prepared to focus on the Foundation as a whole and to present balances and transactions according to the existence or absence of donor-imposed restrictions. The consolidated financial statements include the accounts of the Foundation and those of its affiliated supporting organizations, which are also 501(c)(3) tax-exempt organizations. Inter-organizational transactions and balances have been eliminated in consolidation. Dollar amounts presented in the accompanying footnotes are in thousands unless otherwise noted.

Notes to Consolidated Financial Statements

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#### (b) Use of Estimates

The preparation of consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, and disclosure of contingent assets and liabilities, as of the dates of the consolidated financial statements and the reported amounts of revenue and expenses during the reporting periods. Actual results could differ from those estimates.

#### (c) Classification of Net Assets

The Foundation reports information regarding its financial position and activities in two classes of net assets based upon the existence or absence of donor-imposed restrictions, as follows:

- Net assets without donor restrictions: Net assets that are not subject to donor-imposed
  restrictions and may be expended for any purpose in performing the primary objectives of the
  Foundation. These net assets may be used at the discretion of the Foundation's management and
  the Board of Directors.
- Net assets with donor restrictions: Net assets subject to stipulations imposed by donors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Foundation or by the passage of time. When a restriction expires, net assets are reclassified from net assets with donor restrictions to net assets without donor restrictions in the statement of activity. Other donor restrictions are perpetual in nature, whereby the donor has stipulated the funds be maintained in perpetuity. Contributions and endowment investment earnings subject to donor-imposed restrictions are reported as increases in net assets with donor restrictions.

The Articles of Organization of the Foundation include a variance power provision, which gives the Board the power to modify a purpose-related restriction or condition placed on gifts, if in its sole judgment the Board determines that it is unwise or impracticable to apply the funds available to the purposes indicated by the donor. As a result of this variance power provision, the Foundation classifies for financial reporting purposes all funds received, except those funds with perpetual time restrictions (endowment funds), as net assets without restrictions, regardless of donor intended purpose restrictions. During 2020, the Board utilized variance power once to replace a beneficiary community center with another in order to continue a scholarship award program as stated in the fund's purpose. During 2019, the Board utilized variance power once in order to replace a beneficiary hospital with another conducting work more closely matching the fund's stated purpose.

#### (d) Board Designated

From time to time the Board has designated funds received to be maintained to function as endowment. The Foundation annually applies its discretionary endowment spending policy calculation to determine the amount available for discretionary grantmaking within its Program activities. At any time, the Board may decide to expend some or all of these funds for any purpose.

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#### (e) Spending Policy

Generally, the Foundation manages its endowment funds using a total return concept, which emphasizes total investment return, including interest and dividends and realized and unrealized gains and losses. Annually the Foundation's Board determines the level of grantmaking based on two components that serve to stabilize annual spending levels and preserve the value of the endowment over time. In fiscal years 2020 and 2019, those factors are 70% of the prior year's spending, adjusted for inflation, plus 30% of a spending rate applied to the estimated fair value of its endowment. The discretionary endowment is made up of funds with no restrictions placed on the way income may be used and funds identified for utilization in broad fields of interest. The designated endowment is composed of funds created for specifically named agencies or projects. The spending policy rates were as follows:

	2020	2019	
Discretionary endowment	5.50 %	5.75 %	
Designated endowment	5.00	5.00	
Endowed donor advised funds	5.00	5.00	

For underwater funds, where the current market value is less than the aggregate gifts to the fund, the rates for fiscal years 2020 and 2019 were 1.00% less than the above rates.

For fiscal year 2021, the Board has approved the spending policy rate of 5.25% for its discretionary endowment and 5.00% for designated endowments and endowed donor advised funds, except for underwater funds where the spending rates are 4.25% and 4.00%, respectively.

#### (f) Cash and Cash Equivalents

Except for amounts included in the Foundation's investment pools, the Foundation records liquid investments purchased with original maturities of less than 90 days as cash equivalents.

#### (g) Fair Value Measurements

Investments are reported at estimated fair value. GAAP defines fair value and requires certain disclosures about fair value measurements. Fair value represents the price that would be received upon the sale of an asset or paid upon the transfer of a liability in an orderly transaction between market participants as of the measurement date. GAAP also establishes a fair value hierarchy that prioritizes observable and unobservable inputs used to measure fair value into three levels:

- Level 1 quoted prices (unadjusted) in active markets that are accessible at the measurement date for assets or liabilities;
- Level 2 observable prices that are based on inputs not quoted in active markets, but corroborated by market data; and
- Level 3 inputs are derived from valuation methodologies conducted by independent third parties, including pricing models, discounted cash flow models, and similar techniques, and are not based on market, exchange, dealer, or broker-traded transactions. In addition, Level 3 valuations

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incorporate assumptions and projections that are not observable in the market, and significant professional judgment is required in determining the fair value assigned to such assets or liabilities.

The fair value hierarchy gives the highest priority to Level 1 inputs and the lowest priority to Level 3 inputs. In determining fair value, the Foundation utilizes valuation techniques that maximize the use of observable inputs and minimize the use of unobservable inputs to the extent possible.

The majority of the Foundation's investments are held in entities for which fair value is estimated using net asset value (NAV) as reported by the fund manager as a practical expedient, unless it is probable that the investment will be sold for a different amount from NAV. As of June 30, 2020 and 2019, the Foundation had no plans or intention to sell investments at amounts different from NAV. Such NAV-measured investments are not categorized in the fair value hierarchy. Although the Foundation's managers adhere to fair value accounting as required by the Financial Accounting Standards Board Accounting Standards Codification (ASC) 820-10, *Fair Value Measurements and Disclosures*, because of the inherent uncertainties in valuation assumption, the estimated fair values for investments may differ significantly from values that would have been used had a ready market existed, and the differences could be material. Such valuations are determined by fund managers and generally consider variables such as operating results, earnings of the underlying holdings, projected cash flows, recent sales prices, and other pertinent information.

The NAVs or their equivalent, as estimated and reported by the investment managers, are reviewed by the Foundation's Treasurer, Chief Investment Officer, and its investment consultant.

#### (h) U.S. Treasuries

The U.S. Treasuries are carried at fair value and classified in Level 2 of the fair value hierarchy. The Treasuries have maturities laddered through 2026.

The total of cash and cash equivalents and U.S. Treasuries are resources available to meet the Foundation's current operating needs.

#### (i) Contributions Receivable

Contributions receivable consist of unconditional promises to give that are expected to be collected within one year.

#### (j) Fixed Assets

The Foundation capitalizes expenditures over \$10 incurred to purchase office equipment, computer systems, furniture, and leasehold improvements. Depreciation is recognized over the estimated useful life of the assets, typically from three to five years, on a straight-line basis. Leasehold improvements are amortized over the lesser of their useful lives or the remaining term of the lease.

#### (k) Grants Expense

The Foundation records grants as expenses when all conditions stipulated by the grant have been substantially met by the grantee. Grants issued with future payment dates and without substantive conditions are accrued and expensed when approved by the Board of Directors or committed to

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grantees. Grants scheduled to be paid after one year are discounted at a rate commensurate with the duration involved.

## (I) Contributions and Bequests

Contributions, including unconditional promises from donors, are recorded as revenue at fair value when received. Promises to give subject to donor-imposed stipulations that the corpus be maintained permanently are shown as increases in net assets with donor restrictions. Conditional promises to give are not recognized until they become unconditional, that is, when the conditions on which they depend are substantially met. Bequests generally are accrued as revenue when the respective will has been admitted to probate and all appeal periods have expired. Contributions to be received after one year are discounted at the appropriate rate commensurate with the risks and duration involved.

#### (m) Administrative Fees

Administrative fees include a variety of support fees, investment oversight fees and overhead recovery fees. Support fees of 0.95% to 1.2% of the net asset balance by fund are charged to each designated and discretionary fund to cover operating expenses. Support fees for DAFs are charged on a sliding scale based upon fund balance beginning at 1% on the first \$500 of fund balance. Investment oversight fees are charged based upon the invested balance of each fund ranging from 0.15% to 0.19%. For some funds, an allocation of overhead is charged based upon a percentage (20% to 40%) of directly charged personnel costs.

#### (n) Reclassifications

Certain amounts in the prior period financial statements have been reclassified to conform to the presentation of the current year. These reclassifications had no effect on the previous reported change in net assets.

#### (3) Program-Related Investments

The Foundation invests a portion of its funds in projects that advance its philanthropic purposes by providing loans, known as "program-related investments", to certain not-for-profit organizations. At June 30, 2020 and 2019, these loans, net of unamortized discounts of \$2,572 and \$2,621, totaled \$17,743 and \$15,761, respectively, with various repayment dates beginning in 2021 and ending in 2032. As of June 30, 2020, commitments to fund additional loans total \$2,000.

The Foundation also invests a portion of its funds in minority business enterprises to enhance organizational capacity to build scale, thereby providing relief for the poor, lessening neighborhood tensions, eliminating prejudice and discrimination and combatting community deterioration and juvenile delinquency. As of June 30, 2020 and 2019, these loans totaled \$1,505 and \$1,250, respectively, with interest rates of 5%-6% and maturities of 5-10 years through 2028. Due to the Covid-19 pandemic, these loans have been given a six-month forbearance period from April to September 2020. In addition to the minority business loans, the Foundation issued \$948 of emergency loans to small businesses affected by the Covid-19 pandemic with 0% interest rate and maturing in 5 years through 2025. The principal repayment on these loans have been deferred for 12 months.

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In addition, the Foundation has a \$4,000 loan guarantee expiring in 2021 for the purpose of building or improving charter schools in Massachusetts that have been funded by the Massachusetts Development Finance Agency and a \$3,000 loan guarantee expiring in 2031 for the purpose of reducing the cash-funded reserves in credit projects that have a first mortgage financing from the Massachusetts Housing Partnership Fund Board. The Foundation's \$4,000 loan guarantee serves as a backup to guarantees made by other entities and the Foundation's \$3,000 guarantee is matched by the same amount from another foundation. As of June 30, 2020 and 2019, the Foundation's guarantees have not been drawn. The Foundation believes the estimated fair value of the guarantees and any potential liability is not material.

#### (4) Investments

The Foundation maintains four investment pools as part of its Fund for the 21st Century for investing its assets as follows:

- **Balanced Plus Pool** Approximately 47 investment management firms manage the assets in this pool. This asset mix is intended to produce the highest long-term investment return. The Foundation invests its endowment assets in this pool.
- Balanced Pool Approximately 29 investment management firms manage the assets in this pool. This
  pool includes a 25% allocation to U.S. Treasury bonds and does not include private equity and venture
  capital. Accordingly, this asset allocation is expected to produce a slightly lower investment return than
  the Balance Plus Pool. Donor advised funds desiring a higher allocation to U.S. Treasury bonds and
  limited exposure to illiquid investments are invested in this pool.
- Short-Term Pool This pool is invested in money market funds and U.S. Treasury bills with remaining maturities at the time of purchase of between July 2, 2020 and December 31, 2020.
- Impact Pool Approximately nine investment management firms manage the assets in this pool to generate positive social global impact with an eye towards our local community. This pool includes a 20% allocation to fixed income and a 65% allocation to equity investments that support strong corporate governance, environment and social sustainability, shareholder advocacy, and positive social impact initiatives such as affordable housing, education, energy efficiency, and others. In addition, the Impact Pool utilizes managers that seek to screen out investments in companies with high negative social impact such as alcohol, fossil fuels, gambling, tobacco and weapons companies.

# Notes to Consolidated Financial Statements June 30, 2020 and 2019

The following tables summarize the Foundation's investments in the fair value hierarchy as of June 30, 2020 and 2019:

	ī	June 30, 2020 Investments Investments classified in measured fair value hierarchy				
	_	at NAV	Level 1	Level 2	Level 3	Total
Global equities	\$	404,275	83,567	_	_	487,842
Flexible capital		218,173	_	_	_	218,173
Private equity and venture capital		126,598	_	_	_	126,598
Real assets:						
Real estate		71,069	17,900	_	_	88,969
Timber		6,335	· —	_	_	6,335
Energy	_	2,899				2,899
	_	80,303	17,900			98,203
Fixed income:						
Money markets		_	47,862	_	_	47,862
U.S. Treasuries		_	_	103,364	_	103,364
U.S. TIPS		_	_	33,953	_	33,953
Fixed income bond fund	_		1,190			1,190
		_	49,052	137,317	_	186,369
Other investments	_	8,762	14,762	5,759	10,510	39,793
Total investments	\$	838,111	165,281	143,076	10,510	1,156,978

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		June 30, 2019					
	T	nvestments		tments classifie		_	
		measured		ir value hierarch			
	_	at NAV	Level 1	Level 2	Level 3	Total	
Global equities	\$	430,769	88,416	_	_	519,185	
Flexible capital		244,961	_	_	_	244,961	
Private equity and venture capital		122,108	_	_	_	122,108	
Real assets:							
Real estate		68,385	21,519	_	_	89,904	
Timber		8,870	_	_	_	8,870	
Energy	_	9,141				9,141	
	_	86,396	21,519			107,915	
Fixed income:							
Money markets		_	17,999	_	_	17,999	
U.S. Treasuries		_	_	145,394	_	145,394	
U.S. TIPS	_	<u> </u>		31,379		31,379	
		_	17,999	176,773	_	194,772	
Other investments	_	5,001	23,780	6,778	16,562	52,121	
Total investments	\$_	889,235	151,714	183,551	16,562	1,241,062	

## (a) Level 3 Investment Activity

The following table presents the Foundation's activity for investments classified in Level 3 for the fiscal years ended June 30, 2020 and 2019:

	-	Other investments
Fair value as of July 1, 2018 Purchases Sales and distributions New contributed investments Net realized and unrealized gains	\$	16,548 6,671 (6,912) — 255
Fair value as of June 30, 2019	\$	16,562
Fair value as of June 30, 2019 Purchases Sales and distributions New contributed investments Net realized and unrealized gains	\$	16,562 — (7,479) — 1,427
Fair value as of June 30, 2020	\$	10,510

There were no transfers between levels in 2020 or 2019.

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## (b) Investment Liquidity

Investment fair values are aggregated below by redemption or liquidation period, availability, or sale in the case of marketable securities. Certain investments are redeemable at NAV under the original terms of the subscription agreement and entity agreements. The majority of such redemptions require 90 days or more written notice prior to the redemption period.

	June 30, 2020					
	Daily	Monthly	Quarterly	1 to 5 years	Illiquid	Total
Palanaed alua pael:						
Balanced plus pool:  Money markets \$	7,093		_		_	7,093
U.S. Treasuries	56,846			_		56,846
U.S. TIPS	30,763	_	_	_	_	30,763
Global equities	92,604	161,951	191,505	_	_	446,060
Flexible capital		-	20,382	156,033	26,822	203,237
Private equity and venture			20,002	.00,000	_0,0	200,201
capital	_	_	_	_	126,598	126,598
Real assets	16,726	12,537	53,438		9,236	91,937
	204,032	174,488	265,325	156,033	162,656	962,534
Balanced pool:						
Money markets	2,544	_	_	_	_	2,544
U.S. Treasuries	10,347	_	_	_	_	10,347
U.S. TIPS	2,395	_	_	_	_	2,395
Global equities	5,337	9,333	11,037	_	_	25,707
Flexible capital	_	_	1,498	11,467	1,971	14,936
Real assets	1,173	618	4,475			6,266
	21,796	9,951	17,010	11,467	1,971	62,195
Short-term pool:						
Money markets	35,998	_	_	_	_	35,998
U.S. Treasuries	34,994					34,994
	70,992	_	_	_	_	70,992
Impact pool:						
Money markets	2,226	_	_	_	_	2,226
U.S. Treasury bonds	1,177	_	_	_	_	1,177
U.S. TIPs	795	_	_	_	_	795
Fixed income bond fund	1,190	_	_	_	_	1,190
Global equities	13,980	1,065		1,030		16,075
	19,368	1,065	_	1,030	_	21,463
Other investments	25,323		1,102	2,859	10,510	39,794
Total investments \$	341,511	185,504	283,437	171,389	175,137	1,156,978

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	June 30, 2019					
	Daily	Monthly	Quarterly	1 to 5 years	Illiquid	Total
Balanced plus pool:						
	\$ 10,127	_		_		10,127
U.S. Treasuries	64,117	_	_	_	_	64,117
U.S. TIPS	28,736	_	_	_	_	28,736
Global equities	83,891	228,787	179,935	_		492,613
Flexible capital	· —	· —	20,273	182,514	25,438	228,225
Private equity and venture						
capital	_	_		_	122,108	122,108
Real assets	19,581	14,635	48,793		18,043	101,052
	206,452	243,422	249,001	182,514	165,589	1,046,978
			,			
Balanced pool:						
Money markets	1,918	_	_	_	_	1,918
U.S. Treasuries	11,668	_	_	_	_	11,668
U.S. TIPS	2,643	40.044	0.700	_	_	2,643
Global equities	4,525	12,341	9,706	42.204	4.005	26,572
Flexible capital	1 020	1 201	1,487	13,384	1,865	16,736
Real assets	1,938	1,381	3,544			6,863
	22,692	13,722	14,737	13,384	1,865	66,400
Short-term pool:						
Money markets	5,954	_		_		5,954
U.S. Treasuries	69,609	_	_	_	_	69,609
		-	-			
	75,563	_	_	_	_	75,563
Other investments	30,558	5,001			16,562	52,121
Total investments	\$ 335,265	262,145	263,738	195,898	184,016	1,241,062

#### (c) Investment Returns

Investment returns for the years ended June 30 were as follows:

	_	2020	2019
Interest and dividends	\$	14,160	15,674
Unrealized and realized gains (losses) on investments		(11,674)	44,050
Investment management expense		(815)	(790)
Total return	\$	1,671	58,934

Interest and dividends are shown net of third-party investment management and custody fees. Investment management and custody fees paid directly to the managers for the years ended June 30, 2020 and 2019 were \$6,315 and \$6,337, respectively. Income taxes paid of \$3 and \$164 resulting from investment returns for the years ended June 30, 2020 and 2019, respectively, have been netted in investment returns of the invested pools that generated the taxable investment income. Investment

Notes to Consolidated Financial Statements

June 30, 2020 and 2019

management expenses of \$815 and \$790 for the years ended June 30, 2020 and 2019, respectively, representing external and direct internal investment management expenses, have been allocated as a reduction of investment returns.

Investment returns for the years ended June 30 were as follows:

	 2020	2019
Balanced plus pool	\$ (1,694)	53,698
Balanced pool	29	3,384
Short-term pool	889	2,079
Impact pool	309	_
Other investments	1,649	(991)
U.S. Treasuries	 489	764
Total return	\$ 1,671	58,934

#### (d) Commitments

Private equity, venture capital, and real asset investments are generally made through limited partnerships. Under the terms of these agreements, the Foundation is obligated to remit additional funding periodically as capital calls are exercised by the manager. These partnerships have a limited existence, generally ranging from 10 to 20 years, and such agreements may provide for annual extensions for the purpose of disposing of portfolio positions and returning capital to investors. However, depending on market conditions, the inability to execute the fund's strategy, and other factors, a manager may extend the term of a fund beyond its originally anticipated existence or may wind down the fund prematurely. The Foundation cannot anticipate such changes because they are based on unforeseen events, but should they occur they may result in less liquidity or return from the investment than originally anticipated. As a result, the timing and amount of future capital calls expected to be exercised in any particular year is uncertain.

Unfunded commitments at June 30 were as follows:

	 2020	2019
Private equity and venture capital	\$ 76,368	83,146
Real assets	 1,869	2,029
Total unfunded commitments	\$ 78,237	85,175

The above amounts are generally payable within ten days of the receipt of a capital call notice. The Foundation has no control as to when a request for funding will be received. It is currently anticipated that the Foundation will be required to fund these commitments within the next three years, but the specific timing is ultimately subject to the discretion of the fund managers.

Notes to Consolidated Financial Statements

June 30, 2020 and 2019

#### (5) Liquidity and Availability

Financial assets (excluding fixed assets) available for expenditure within one year of the consolidated statement of financial position dated as of June 30, 2020 and 2019 are identified below by fund category. Investments managed by pool are displayed based upon the portion of each pool allocated by individual fund within each fund category. The illiquid portion of each pool and the future capital call commitments have been allocated across the fund types in proportion to the total amounts invested by pool. The projected annual release of time restrictions resulting from the application of the Foundation's spending policy methodology has been displayed as an addition of available resources to meet future cash flow requirements. Other sources to meet future cash flow requirements including investment returns, service fees and contributions have not been projected as they are not readily estimable.

Prior year total expenditures as an estimate of future cash flows by fund category are combined with liabilities and remaining unfunded capital commitments to provide an estimate of the future one-year cash needs by fund category.

As of June 30, 2020 and 2019, in each fund category, except for Operating Funds, the liquid assets available within one year for future expenditures exceed the estimated future one-year cash needs. For Operating Funds the annual revenues of these funds approximate the annual expenditures.

# Notes to Consolidated Financial Statements June 30, 2020 and 2019

The Foundation's endowment funds are restricted for specific purposes and are not available for general expenditures, but are included in the schedules below to reflect full activities of the organization.

				Foundation a	activities – Ju	ıne 30, 2020			
	_			Without donor	restrictions			Endow ment	
			Donor			Supporting	Total	(with donor	
	_(	Operating	advised	Program	Other	orgs.	available	restrictions)	Total
Cash, cash equivalents									
and treasuries	\$	9,794	10,072	15,622	4,777	365	40,630	_	40,630
Investments:	Ψ	0,701	10,012	10,022	1,	000	10,000		10,000
Balance plus		1,885	462,845	37,877	39,224	16,673	558,504	404,030	962,534
Balanced		-,000	61,501	-	694		62,195		62,195
Short term		_	61,458	4,973	4,561	_	70,992	_	70,992
Impact pool		_	11,242			_	11.242	10,221	21,463
Other investments		2,047	23,708	_	5,759	340	31,854	7,940	39,794
Program related investments		2,011	11,527	2,453	1,560	50	15,590	4,606	20,196
Other		673	32	3	1,000	1	709	235	944
Othor	_	070					700		
Total financial assets		14,399	642,385	60,928	56,575	17,429	791,716	427,032	1,218,748
Illiquid assets:									
Balanced plus		319	78,214	6,401	6,629	2,818	94,381	68,275	162,656
Balanced		-	1,949	0, 10 1	22	2,010	1,971	00,270	1,971
Other investments		2,041	4,999	_		340	7,380	3,130	10,510
	_	2,011	1,000				7,000	0,100	10,010
Total illiquid assets		2,360	85,162	6,401	6,651	3,158	103,732	71,405	175,137
Annual release of time restrictions	_		990	13,378	4,721		19,089	(19,089)	
Liquid assets available									
for future									
expenditures	\$	12,039	558,213	67,905	54,645	14,271	707,073	336,538	1,043,611
Liabilities	\$	6,962	7	1,207	577	10	8,763	420	9,183
Expected future year expenditures	φ	0,902	,	1,207	311	10	0,703	420	9,103
based upon current year		18,630	175,840	30,699	14,547	2,001	241,717		241,717
Outstanding investment capital calls		153	37,621	3,079	3,188	1,355	45,396	32,841	78,237
Outstanding investment capital calls	_	100	37,021	3,079	3,100	1,300	45,596	32,041	10,231
Estimated									
expenditures	\$_	25,745	213,468	34,985	18,312	3,366	295,876	33,261	329,137
Percent of liquid assets available									
for expenditure vs. estimated									
expenditures		47 %	261 %	194 %	298 %	424 %	239 %	1,012 %	317 %
CAPCITUILUI 63		₹1 /0	201 /0	134 /0	230 /0	747 /0	200 /0	1,012 /0	317 /0

# Notes to Consolidated Financial Statements June 30, 2020 and 2019

				Foundation a		ıne 30, 2019			
	_			Without donor	restrictions			Endow ment	
			Donor			Supporting	Total	(with donor	
	_	Operating	advised	Program	Other	orgs.	available	restrictions)	Total
Cash, cash equivalents									
and treasuries	\$	9,648	3,305	13,972	2,608	231	29,764	_	29,764
Investments:	Ψ	3,040	0,000	10,572	2,000	201	25,704		25,704
Balance plus		2,133	509,892	39,420	41,543	18,157	611,145	435,833	1,046,978
Balanced		2,100	65,622		778	10,107	66,400	400,000	66,400
Short term		_	67,048	3,638	4,877	_	75,563	_	75,563
Other investments		2,107	34,583		6,778	340	43,808	8,313	52,121
Program related investments		2,107	9,908	1,267	1,525	_	12,700	4,311	17,011
Other		760	5	19		1	785	471	1,256
Guior	-	700				<u>_</u>	700		1,200
Total financial assets		14,648	690,363	58,316	58,109	18,729	840,165	448,928	1,289,093
	_	,							
Illiquid assets:									
Balanced plus		337	80,644	6,235	6,570	2,872	96,658	68,931	165,589
Balanced		_	1,843		22		1,865	_	1,865
Other investments		2,101	10,815	_	_	340	13,256	3,306	16,562
	_	<u> </u>			_				
Total illiquid assets		2,438	93,302	6,235	6,592	3,212	111,779	72,237	184,016
Annual release of time restrictions	_		951	14,286	4,778		20,015	(20,015)	
Liquid agasta quallable									
Liquid assets available for future	,								
	•	10.010	500.040	00.007	50.005	45.547	740 404	050.070	4 405 077
expenditures	\$_	12,210	598,012	66,367	56,295	15,517	748,401	356,676	1,105,077
Liabilities	\$	6,813	6	3,018	268	8	10,113	448	10,561
Expected future year expenditures	φ	0,013	Ü	3,010	200	O	10,113	440	10,301
based upon current year		17,636	121,501	22.759	14,180	1,256	177,332		177,332
Outstanding investment capital calls		17,030	41,481	3,207	3,380	1,477	49,719	35,456	85,175
Outstanding investment capital calls	_	174	41,401	5,207	3,300	1,477	43,713	33,430	00,170
Estimated									
expenditures	\$	24,623	162,988	28,984	17,828	2,741	237,164	35,904	273,068
experialitires	Φ=	24,023	102,900	20,904	17,020	2,741	237,104	35,904	273,000
Percent of liquid assets available									
for expenditure vs. estimated									
expenditures		50 %	367 %	229 %	316 %	566 %	316 %	993 %	405 %
experiulures	=	30 %	301 %	229 7/0	310 %	300 %	310 %	993 %	400 %

Notes to Consolidated Financial Statements

June 30, 2020 and 2019

#### (6) Endowment Assets

The Foundation's endowment as of June 30, 2020 and 2019, respectively, consists of 282 and 263 individual funds established for a variety of purposes. Endowment net assets consist of the following grouped by the fund type that determines how the annual spendable amounts may be utilized:

	_	Board designated	With donor restrictions	Total
As of June 30, 2020: Discretionary purpose funds:				
General purpose Field of interest	\$	_	202,142	202,142
Board designated as program endowment	_	24,293	84,685 	84,685 24,293
Total discretionary purpose funds		24,293	286,827	311,120
Designated funds Endowed donor advised funds	_		112,298 27,488	112,298 27,488
Total endowment funds	\$_	24,293	426,613	450,906
		5	VAC:4b alono	
	_	Board designated	With donor restrictions	Total
As of June 30, 2019: Discretionary purpose funds:	_			Total
Discretionary purpose funds: General purpose	\$		restrictions 213,952	213,952
Discretionary purpose funds:	\$		restrictions	
Discretionary purpose funds: General purpose Field of interest	\$	designated	restrictions 213,952	213,952 88,974
Discretionary purpose funds: General purpose Field of interest Board designated as program endowment	\$	designated	213,952 88,974	213,952 88,974 25,627

GAAP provides guidance on the net asset classification of donor-restricted endowment funds for a not-for-profit organization that is subject to an enacted version of the Uniform Prudent Management of Institutional Funds Act (UPMIFA) and requires comprehensive disclosures regarding donor-restricted endowment funds.

The Foundation is subject to UPMIFA as adopted by the Commonwealth of Massachusetts. Under UPMIFA, the Board of Directors has discretion to determine appropriate expenditures of a donor-restricted endowment fund in accordance with a robust set of guidelines about what constitutes prudent spending. UPMIFA permits the Foundation to appropriate for expenditure or accumulate so much of an endowment fund as the Foundation determines to be prudent for the uses, benefits, purposes and duration for which the endowment fund is established. Seven criteria are to be used to guide the Foundation in its yearly

Notes to Consolidated Financial Statements

June 30, 2020 and 2019

expenditure decisions: 1) duration and preservation of the endowment fund; 2) the purposes of the Foundation and the endowment fund; 3) general economic conditions; 4) effect of inflation or deflation; 5) the expected total return from income and the appreciation of investments; 6) other resources of the Foundation; and 7) the investment policy of the Foundation.

Although UPMIFA offers short-term spending flexibility, the explicit consideration of the preservation of funds among factors for prudent spending suggests that a donor-restricted endowment fund is still perpetual in nature. Under UPMIFA, the Board is permitted to determine and continue a prudent payout amount, even if the market value of the fund is below historic gift value. There is an expectation that, over time, the permanently restricted amount will remain intact. This perspective is aligned with the accounting standards definition that donor-restricted endowment funds are those that must be held in perpetuity even though the historic-gift-value may be expended.

At June 30, 2020 and 2019, the fair value of individual funds less than their historic gift value (underwater funds) are as follows:

	 2020	2019
Fair value of underwater endowment funds	\$ 20,662	16,357
Original endowment gift amount	 25,411	20,115
Deficiencies of underwater endowment funds	\$ (4,749)	(3,758)

Changes in endowment net assets for the year ended June 30, 2020 are as follows:

	 Board designated	With donor restrictions	Total	
Endowment net assets, June 30, 2019	\$ 25,627	448,481	474,108	
Contributions received	_	2,663	2,663	
Investment returns, net	(46)	(544)	(590)	
Net assets released from restriction	 (1,288)	(23,987)	(25,275)	
Endowment net assets, June 30, 2020	\$ 24,293	426,613	450,906	

Changes in endowment net assets for the year ended June 30, 2019 are as follows:

	Board designated		With donor restrictions	Total	
Endowment net assets, June 30, 2018	\$	25,437	450,302	475,739	
Contributions received		_	1,109	1,109	
Investment returns, net		1,270	21,710	22,980	
Net assets released from restriction		(1,080)	(24,640)	(25,720)	
Endowment net assets, June 30, 2019	\$	25,627	448,481	474,108	

Notes to Consolidated Financial Statements
June 30, 2020 and 2019

## (7) Net Assets

Net assets without donor restrictions consisted of the following at June 30:

	 2020	2019
Undesignated:		
Operating	\$ 11,220	12,102
Donor advised	642,377	699,584
Program	35,428	22,104
Other	55,998	56,135
Supporting organizations	 17,418	18,721
Total undesignated	762,441	808,646
Board designated as program endowment	 24,293	25,627
Total without donor restrictions	\$ 786,734	834,273

Net assets with donor restrictions consisted of the following at June 30:

	 2020	2019
General purpose	\$ 202,142	213,952
Field of interest	84,685	88,974
Designated purposes	112,298	116,690
Endowed donor advised funds	 27,488	28,865
Total with donor restrictions	\$ 426,613	448,481

## (8) Fixed Assets

Fixed assets consisted of the following as of June 30:

	 2020	2019
Office equipment, computer system, and furniture	\$ 1,076	1,325
Leasehold improvements	 4,080	4,080
	5,156	5,405
Less accumulated depreciation	 (1,374)	(1,183)
	\$ 3,782	4,222

Depreciation expense was \$458 and \$435 for the years ended June 30, 2020 and 2019, respectively.

Notes to Consolidated Financial Statements

June 30, 2020 and 2019

#### (9) Grant Commitments

Grants payable of \$1,418 and \$2,663 as of June 30, 2020 and 2019, respectively, represent unconditional promises to other organizations. In addition, as of June 30, 2020 and 2019, the Board of Directors had authorized the payment of certain grants in future periods, subject to certain conditions to be met by the grantees that have not yet met the conditions for accrual in the accompanying consolidated financial statements. Grants subject to such conditions totaled \$13,607 and \$7,575, respectfully.

#### (10) Lease Commitments

The Foundation occupies leased space at 75 Arlington Street. In October 2016, the Foundation amended its lease of the 75 Arlington space to enable moving from the tenth floor to newly renovated space on the third floor with occupancy effective in fiscal 2018 through September 2030.

The Foundation entered into a sublease at 75 Arlington Street, seventh floor, on June 26, 2017 with a commencement date of December 15, 2017 and continuing through October 31, 2026.

The Foundation has calculated rent expense for the initial and amended terms of these leases on the straight-line basis. Amounts currently expensed for which payment is not yet due of \$1,027 are included in accounts payable and accrued liabilities in the June 30, 2020 consolidated statements of financial position. Base rent expense was \$1,356 and \$1,422 for the years ended June 30, 2020 and 2019, respectively. Minimum annual rent payments before real estate taxes and operating expense escalations are as follows:

Fiscal year	75 Arlington 3rd Floor Minimum annual rent payments	75 Arlington 7th floor Minimum annual rent payments	
2021	\$ 1,281	190	
2022	1,306	194	
2023	1,331	198	
2024	1,357	202	
Thereafter	8,983	504	
Total	\$ 14,258	1,288	

#### (11) Employee Benefit Plans

The Foundation sponsors a 403(b) defined contribution plan. The current amount contributed by the Foundation for eligible employees is 6% of annual gross salary up to the IRS allowed maximum. All employees are eligible to participate after one year of service. The total cost of the plan charged to the Foundation's operations amounted to \$577 and \$549 for the years ended June 30, 2020 and 2019, respectively.

The Foundation provides deferred compensation plans for its executives as approved by the Compensation Committee of the Board of Directors. The amount contributed was \$142 and \$224 for the years ended June 30, 2020 and 2019, respectively.

Notes to Consolidated Financial Statements
June 30, 2020 and 2019

## (12) Functional Expenses

A summary of the Foundation's functional expenses for funds without donor restrictions for the year ended June 30, 2020 is as follows:

	Operating	Donor advised	Program	Other	Supporting orgs.	Total
Grants	\$ 41	175,615	23,758	14,261	1,565	215,240
Change in split interest	499	_	_	_	_	499
Salary and benefits	13,173	_	764	236	324	14,497
Professional fees	1,076	182	2,414	17	73	3,762
Meetings, conferences and travel	687	_	203	17	24	931
Marketing	462	14	167	7	2	652
Office expenses	127	4	3,361	7	4	3,503
Technology	597	25	24	2	6	654
Occupancy	1,968		8		3	1,979
Total expenses	\$ 18,630	175,840	30,699	14,547	2,001	241,717

Functional expenses for funds without donor restrictions for the year ended June 30, 2019 is as follows:

	_(	Operating	Donor advised	Program	Other	Supporting orgs.	Total
Grants	\$	57	121,269	16,914	13,727	801	152,768
Change in split interest		248	<i>'</i> —	· —	<i>,</i> —		248
Salary and benefits		12,268	_	1,088	209	259	13,824
Professional fees		1,120	122	3,111	103	145	4,601
Meetings, conferences and travel		681	53	1,340	129	44	2,247
Marketing		465	7	278	2	1	753
Office expenses		167	5	19	9	2	202
Technology		548	41	1	1	1	592
Occupancy	_	2,082	4	8		3	2,097
Total expenses	\$_	17,636	121,501	22,759	14,180	1,256	177,332

## (13) Subsequent Events

Management has evaluated events subsequent to June 30, 2020 and through November 12, 2020, the date on which the consolidated financial statements were available to be issued.